

Message Text

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PAGE 01 BAGHDA 00320 160731Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 PASS-00 /019 W
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FM USINT BAGHDAD
TO SECSTATE WSASHDC 4181
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UNCLAS BAGHDAD 0320

E.O.11652: N/A
TAGS: BTRA, IZ
SUBJECT: VISIT OF NORTH CAROLINA BUSINESSMEN TO IRAQ, MARCH 18-23
1977

TO: PHILIP W. SMALL
NORTH CAROLINA DEPARTMENT OF NATURAL
AND ECONOMIC RESOURCES
RALEIGH, NORTH CAROLINA 27611
TELEX: 57-9480
TELEPHONE: 919-829-4151

REFERENCE: TELEX: SMALL-KEISWETTER, FEBRUARY 11, 1977

1. USINT WELCOMES YOU AND PARTY OF FOUR BUSINESSMEN
BUT WISHES TO POINT OUT THAT MARCH 18 IS FRIDAY AND
MARCH 21 IS NATIONAL RELIGIOUS HOLIDAY, NAWROOZ.
USINT AND GOVERNMENT OF IRAQ (GOI) OFFICES ARE CLOSED
BOTH DAYS.

2. GOI OFFICIALS DO NOT RPT NOT ARRANGE APPOINTMENTS
IN ADVANCE OF ARRIVAL OF FOREIGN BUSINESSMEN. WE WILL
ASSIST YOU IN ARRANGING CONTACTS AFTER ARRIVAL.

3. ADVISE AIRLINE AND FLIGHT NUMBER AND WE WILL REQUEST
LOCAL TAXI OPERATOR MEET YOU ON ARRIVAL. RENTAL
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TAXIS COST DOLLARS 34 PER 12 HOUR DAY.

4. WE UNDERSTAND WILLIAM B. TAYLOR REQUESTED HOTEL
RESERVATIONS FOR YOU AT KHAYAM FOR MARCH 20-25.
SUGGEST YOU CONFIRM OR ALTER ACCORDING TO YOUR TRAVEL
PLANS. HOTEL TELEX NUMBER IS 2429 KHAYAM IK.
MOST HOTELS NOW ASSESS DOLLAR 34 FEE FOR

RESERVATIONS NOT CANCELLED 72 RPT 72 HOURS IN ADVANCE.

5. PRODUCT MIX PROPOSED GENERALLY ACCEPTABLE BUT
YOU SHOULD BE AWARE THAT GOI HAS ITS OWN DESIGN
ORGANIZATIONS, AND PLANNING/CONSULTING FIRMS SHOULD
CONSIDER VISIT TO IRAQ AS MARKET RESEARCH EFFORT.
U.S. LUMBER PRODUCTS, ESPECIALLY CONSTRUCTION GRADES,
FACE STIFF COMPETITION IN IRAQ BECAUSE OF HIGH SHIPPING
COSTS.

6. PLEASE ENSURE ALL BUSINESSMEN HAVE VISAS AS
GOI DOES NOT ISSUE AIRPORT VISAS.

7. LOOK FOWARD TO MEETING YOU IN BAGHDAD.

U.S. INTERESTS SECTION
BAGHDAD, IRAQ
WILEY

NOTE BY OC/T: PASSED TO ABOVE ADDRESSEE.

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